

# DC OFFICE OF CAMPAIGN FINANCE

## Summary of Registered Lobbyists: July, 2011

<b>Lobbyist ID</b>	<b>Lobbyist Name</b>	<b>Compensating Registrant</b>	<b>Registrant Date</b>
<b>Registrant Name</b>		<b>Address</b>	<b>July Date</b>
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<b>City, State and Zip</b>		<b>Nature of Lobbying</b>	
LOB000110411	James McSpadden	AARP	01/14/2011
AARP		601 E St.,NW	07/11/2011
601 E St., NW, Suite A1-200		Washington, DC 20049	
Washington, DC 20049			
LOB000111633	Robert M. Zinsmeister	ABC of Metro Washington	01/06/2011
ABC of Metro Washington	Eric Jones	4061 Powder Mill Road, #120	07/12/2011
4061 Powder Mill Road, #120		Calverton, MD 20705	
Calverton, MD 20705		Any activity impacting the construction	
LOB000110493	Max Brown	ACS State & Local Solutions	12/29/2010
ACS State & Local Solutions		1800 M Street, NW	07/08/2011
1800 M St, NW Suite 700		Washington, DC 20036	
Washington, DC 20036			
LOB000112321	Kevin Wrege c/o Pulse Issues & Ad	Aetna Insurance Company	01/18/2011
Aetna Insurance Company		Mail Stop U13N, 980 Jolly Rd,	07/11/2011
Mail Stop U13N, 980 Jolly Rd.,		Blue Bell, PA 19422	
Blue Bell, PA 19422			
LOB000111818	Robert M. Willis, Esq	AFLAC	01/11/2011
AFLAC		1932 Wynnton Rd.,	07/08/2011
1932 Wynnton Rd.		Columbus, GA 31999	
Columbus, GA 31999			
LOB000112319	Martin Guy Rohling	Fresenius Medical Care	01/18/2011
Albers & Comapny		250 E. Day Road, suite 300	07/11/2011
1655 North Fort Myer Drive, Suite		Mishawaka, IN 46545	
700		Issues relating to chronic kidney disease	
Arlington, VA 22209			

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LOBOOO111920	Martin Guy Rohling	Kool Smiles	01/18/2011
Albers & Company		400 Galleria Parkway, Suite 800	07/11/2011
1655 North Fort Myer Drive - Suite 700		Atlanta, GA 30339	
Arlington, VA 22209		Dentistry and Medicaid	
LOBOOO111922	Martin Guy Rohling	Lilly USA, LLC	01/18/2011
Albers & Company		555 12th Street, NW, Suite 550	07/11/2011
1655 North Fort Myer Drive - Suite 700		Washington, DC 20004	
Arlington, VA 22209		Pharmaceutical Issues	
LOBOOO111347	Frank D. Boston, III	Altria Client Services, Inc. and its Affiliates	01/18/2011
Altria Client Services, Inc. and its Affiliates	Mary Eva Candon	101 Constitution Ave, NW Suite 400-W	07/08/2011
101 Constitution Avenue, NW, Suite 400-W	Elizabeth Cook	Washington, DC 20001	
Washington, DC 20001	Toby Spangler	Manufacturer of tobacco products	
LOBOOO112269	J.R. Clark	American Beverage Association	07/14/2011
American Beverage Association		1101 16th Street, NW	07/26/2011
1101 16th Street, NW		Washington, DC 20036	
Washington, DC 20036		Proposed soda tax	
LOBOOO110921	William Hall	American Coatings Association	02/10/2011
American Coatings Association		1500 Rhode Island Avenue, NW	07/11/2011
1500 Rhode Island Ave. NW.		Washington, DC 20005	
Washington, DC 20005			
LOBOOO110482	Joann Waiters	American Council of Life Insurers	01/05/2011
American Council of Life Insurers		101 Constitution Avenue, NW, Suite 700	07/07/2011
101 Constitution Avenue, NW, Suite 700		Washington, DC 20001	
Washington, DC 20001			
LOBOOO111846	Robert M. Willis, Esq.	American International Group, Inc.	01/18/2011
American International Group, Inc.		70 Pine Street, 34th Floor	07/11/2011
80 Pine Street 13th Floor		New York, NY 10270	
New York, NY 10005		Insurance, legislation and regulatory matters	

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LOB000112383	Kim Williams	American Lung Association	06/23/2011
American Lung Association		1301 Pennsylvania Avenue, NW,	07/07/2011
1301 Pennsylvania Avenue, NW,		Ste. 801	
Suite 801		Washington, DC 20004	
Washington, DC 20004		Tobacco control issues	
LOB000112093	Brett O. Greene	Enhanced Capital Partners, Inc.	05/09/2011
American Management Corporation		1225 Potomac St., NW.	07/15/2011
1330 Geranum St., NW.		Washington, DC 20007	
Washington, DC 20012		Certified Capital Companies	
LOB000111427	Ellen Valentino-Benitez	American Petroleum Institute	01/07/2011
American Petroleum Institute		1220 L Street, NW	07/08/2011
1220 L Street, NW		Washington, DC 20005	
Washington, DC 20005		Distribution of petroleum	
LOB000111983	James Dyke Jr.	American Promotional Events	03/02/2011
American Promotional Events		4511 Helton Drive	07/07/2011
4511 Helton Drive		Florence, AL 35603	
Florence, AL 35603			
LOB000110708	Donald L. Myers	American University	01/03/2011
American University		4400 Massachusetts Avenue,	07/08/2011
4400 Massachusetts Avenue, NW		NW	
Washington, DC 20016		Washington, DC 20016	
LOB000111775	Deron Johnson	AMGEN	01/10/2011
AMGEN		601 13th Street NW, 12th Floor	07/01/2011
601 13th Street NW, 12th Floor,		Washington, DC 20005	
Washington, DC 20005		Pharmaceuticals/biotechnology issues	
LOB000110770	Wilmot, David	Anheuser Busch Companies, Inc.	02/04/2011
Anheuser Busch Companies, Inc.		1401 I Street, NW, Ste. 200	07/11/2011
1401 I Street NW Ste 200		Washington, DC 20005	
Washington, DC 20005			

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LOB000110802	W. Shaun Parr	Apartment & Ofc. Building Assoc.	01/10/2011
Apartment & Ofc. Building Assoc. of Metro. Wash.	Nicola Whiteman	of Metro. Wash.	07/01/2011
1050 17th St. NW Ste. 300	Greenstein, DeLorme & Luchs, PC	1050 17th Street NW. Ste 300	
Washington, DC 20036		Washington, DC 10025	
LOB000111982	James Dyke Jr.	Apollo Group/ University of	02/28/2011
Apollo Group/ University of Pheonix		Phoenix	07/07/2011
4025 S. Riverpoint Pkwy., MS		4025 S. Riverpoint Pkwy. MS	
CF-KX10		CF-KX10	
Phoenix, AZ 85040		Phoenix, AZ 85040	
LOB000111403	Stephen Kahn	Georgetown University	01/07/2011
Arent Fox LLP	Eve Corbin	37th & O Street, NW	
1050 Connecticut Avenue, NW		Washington, DC 20057	
Washington, DC 20036		Bond Financing	
LOB000112232	Richard Newman	Clyde's Restaurant Group	01/07/2011
Arent Fox LLP	Jon Bouker	3236 M Street, NW	
1050 Connecticut Avenue, NW		Washington, DC 20036	
Washington, DC 20036		Restaurant Management	
LOB000112287	Jon Bouker	CEI Realty, Inc.	01/07/2011
Arent Fox LLP		7500 Old Georgetown Road	
1050 Connecticut Avenue, NW		Bethesda, MD 20814	
Washington, DC 20036		Real Estate Construction Company	
LOB000112289	Craig Engle	DC United	01/07/2011
Arent Fox LLP	Jon Bouker	RFK Stadium 2400 East Capitol	07/21/2011
1050 Connecticut Avenue, NW		Street, SE	
Washington, DC 20036		Washington, DC 20003	
		Revenue, Tax, development and tourism	
LOB000112295	Jon Bouker	Association of American Medical	01/07/2011
Arent Fox LLP	Richard Newman	Colleges	07/08/2011
1050 Connecticut Avenue, NW	Jeffrey M. Zell	2450 N Street, NW	
Washington, DC 20036	Scott B. Kaufmann	Washington, DC 20037	
		Job retention incentives	

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LOB000112121	Jon Bouker, Esq. Arent Fox LLP	Central Union Mission	01/07/2011
Arent Fox LLP	Kinley Bray, Esq. LLP	1350 R St., NW.	07/08/2011
1050 Connecticut Ave., NW.	Sean Glynn, Esq. Arent Fox, LLP	Washington, DC 20009	
Washington, DC 20036	Keith Styles, Esq. Arent Fox, LLP		
LOB000112264	Jon Bouker, Arent Fox LLP	Brookfield Real Estate	01/07/2011
Arent Fox LLP		Opportunity Fund	07/21/2011
1050 Connecticut Ave., NW		181 Bay St.,	
Washington, DC 20036		Toronto Ontario M5J2T3, 00000	
LOB000112385	Thomas Castiello	Capital City Public Charter	06/20/2011
Arent Fox LLP	Sean Glynn	School	07/08/2011
1050 Connecticut Avenue, NW		3047 15th Street, NW	
Washington, DC 20036		Washington, DC 20009	
		Bond Approval	
LOB000112378	Eve Corbin	Capitol Hill Day School	05/02/2011
Arent Fox LLP		210 South Carolina Avenue, SE	07/08/2011
1050 Connecticut Avenue, NW		Washington, DC 20003	
Washington, DC 20036		Bond Financing	
LOB000112277	Jon Bouker, Arent Fox LLP	Society for Neuroscience	01/07/2011
Arent Fox LLP		1121 14th Street, NW. Suite 1010	
1050 Connecticut Ave, NW		Washington, DC 20005	
Washington, DC 20036		Tax incentive and economic development legislation.	
LOB000112311	Sean Glynn	German Marshall Fund of the	01/07/2011
Arent Fox LLP	Jim Shipe	United States	
1050 Connecticut Avenue, NW		1744 R Street, NW	
Washington, DC 20000		Washington, DC 20009	
		Authorization for bond financing	
LOB000112124	Debra Yogodzinski, Esq. Arent Fox L	First Congregational United	01/07/2011
Arent Fox LLP	EIChino Martin, Esq. Arent Fox LLP	Church of Christ	
1050 Connecticut Ave., NW.		631 Maryland Ave., NE.	
Washington, DC 20036		Washington, DC 20002	

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LOBOOO112355	Jon Bouker	Retail Energy Supply Association	03/09/2011
Arent Fox LLP		P.O. Box 6089	07/21/2011
1050 Connecticut Avenue, NW		Harrisburg, PA 17112	
Washington, DC 20036		Distributed Generation Amendment Act of 2011	
LOBOOO112376	Eve Corbin	Sidwell Friends School	05/02/2011
Arent Fox LLP	Richard Newman	3825 Wisconsin Avenue, NW	
1050 Connecticut Avenue, NW		Washington, DC 20016	
Washington, DC 20036		Host Jurisdiction	
LOBOOO112341	Jon Bouker	The Hertz Corporation	02/15/2011
Arent Fox LLP		225 Brae Boulevard	07/21/2011
1050 Connecticut Avenue, NW		Park Ridge, NJ 07656	
Washington, DC 20036		Car sharing in DC	
LOBOOO112271	Jon Bouker, Arent Fox LLP	Shakespeare Theatre	06/06/2011
Arent Fox, LLP	Richard Newman, Arent Fox, LLP	516 8th Street, SE	07/08/2011
1050 Connecticut Ave, NW	Chris Jennings	Washington, DC 20003	
Washington, DC 20036		Public Financing	
LOBOOO111636	David Goldblatt, Arnold & Porter LL	District of Columbia Building,	01/10/2011
Arnold & Porter LLP		Industry Association	
555 Twelfth Street NW		5100 Wisconsin Ave NW	
Washington, DC 20004		Washington, DC 20016	
LOBOOO110816	David L. Goldblatt	CSX Corporation	01/10/2011
Arnold & Porter LLP		500 Water Street, 15th Floor	
555 12th Street, NW		Jacksonville, FL 32202	
Washington, DC 20004			
LOBOOO112297	Jeffrey M. Zell	Association of American Medical	01/07/2011
Association of American Medical	Scott B. Kaufmann	Colleges	07/08/2011
Colleges	Jon Bouker	2540 N Street, NW	
2540 N Street, NW	Richard Newman	Washington, DC 20037	
Washington, DC 20037		Job retention incentives	

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LOB000110791	David Anderson	AstraZeneca Pharmaceuticals LP	03/09/2011
AstraZeneca Pharmaceuticals LP		1800 Concord Pike 70C	07/06/2011
1800 Concord Pike 70C		Wilmington, DE 19850	
Wilmington, DE 19850			
LOB000110791	David Anderson	AstraZeneca Pharmaceuticals LP	03/09/2011
AstraZeneca Pharmaceuticals LP		1800 Concord Pike 70C	07/06/2011
1800 Concord Pike 70C		Wilmington, DE 19850	
Wilmington, DE 19850			
LOB000110729	Kelly Hobbs	Bank of America	12/22/2010
Bank of America		1100 North King Street DE5	07/05/2011
1100 North King Street, DE5		Wilmington, DE 19884	
Wilmington, DE 19884		Banking & Financial services industries	
LOB000111378	Joseph Cleary	Bayer Healthcare LLC	12/08/2010
Bayer Healthcare LLC		555 White Plains Road	07/08/2011
555 White Plains Road		Tarrytown, NY 10591	
Tarrytown, NY 10591		Pharmaceuticals Manufacturers	
LOB000112331	Norman Glasglow	Beulah Baptist Church	01/19/2011
Beulah Baptist Church		5820 Dix Street, NE	07/25/2011
5820 Dix Street, NE		Washington, DC 20019	
Washington, DC 20019		Tax abatement legislation	
LOB000112315	Paul Tummonds Jr. Goulston & Sto	Bozzuto Development Company	01/10/2011
Bozzuto Development Company		1999 K Street, NW, Suite 500	07/08/2011
7850 Walker Drive, Suite 400		Washington, DC 20006	
Greenbelt, MD 20770		Development of South Campus of Catholic University	
LOB000112370	Emil Hirsch	Organization for International	05/11/2011
Bradley Arant Boulton Cummings LLP	Steven Pozefsky	Investment1	08/16/2011
1615 L Street, NW, Suite 1350		1225 19th Street, NW, Suite 501	
Washington, DC 20036		Washington, DC 20036	
		DC Tax Law	

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LOB000112244	Jon Bouker, Esq. Arent Fox LLP	Brookfield Real Estate	01/07/2011
Brookfield Real Estate Opportunity Fund		Opportunity Fund	07/21/2011
181 Bay St., Toronto ontario M5J2T3 Canada,		District utilization of BREOF properties	
LOB000112356	Diane Jemmott	Veolia Transportation	04/08/2011
Cape Jones Consulting LLC		2100 Huntingdon Avenue	07/08/2011
7203 Park Terrace Drive Alexandria, VA 22307		Baltimore, MD 21211 Taxicab policy & Legislation	
LOB000112384	Thomas Castiello	Capital City Public Charter	06/20/2011
Capital City Public Charter School	Sean Glynn	School	07/08/2011
3047 15th Street, NW Washington, DC 20009		3047 15th Street, NW Washington, DC 20009 Seeking Bond Approval	
LOB000112310	James A. Brown	Capital One Financial	01/11/2011
Capital One Financial Corporation		Corporation	07/05/2011
1500 Capital One Drive ATTN: 12077-0270 Richmond, VA 23238		1500 Capital One Drive Attn: 12077-0270 Richmond, VA 23238 Matters affecting mortgages,	
LOB000112375	Eve Corbin	Capitol Hill Day School	05/02/2011
Capitol Hill Day School		210 South Carolina Avenue, SE	07/08/2011
210 South Carolina Avenue, SE Washington, DC 20003		Washington, DC 20003 Bond Financing	
LOB000112344	William Hall	Capitol Outdoor, Inc./ John Polis	02/11/2011
Capitol Outdoor, Inc.	Claude Bailey	3286 M Street, NW	07/11/2011
3286 M Street, NW Washington, DC 20007		Washington, DC 20007 Signange in DC	
LOB000112344	William Hall	Capitol Outdoor, Inc./ John Polis	02/11/2011
Capitol Outdoor, Inc.	Claude Bailey	3286 M Street, NW	07/11/2011
3286 M Street, NW Washington, DC 20007		Washington, DC 20007	



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LOB000110484	Kevin Chavous	CareFirst BlueCross BlueShield	01/20/2011
CareFirst BlueCross BlueShield	Jeff Trammell	1501 S. Clinton St., 17th Flr.	07/11/2011
1501 S. Clinton St., 17th Flr.	Chet Burrell	Baltimore, MD 21224	
Baltimore, MD 21224	Tony Vidal Kinlow	Health Insurance	
	Maria Tildon		
LOB000112351	Emeka Moneme	Silverstein Properties	03/14/2011
Carmen Group Incorporated	David Carmen	7 World Trade Center 250	
1899 Pennsylvania Avenue, NW,		Greenwich Street	
4th Floor		New York, NY	
Washington, DC 20006		Real Estate matters in DC	
LOB000112398	John Ladd	GenOn Energy, Inc.	07/27/2011
Carmen Group Incorporated	David Carmen	601 13th St., NW #850-N	
1899 Pennsylvania Ave., NW 4th	Dal Harper	Washington, DC 20005	
Flr.	Emeka Moneme		
Washington, DC 20006	Stephen Rebillott		
LOB000112288	Jon Bouker	CEI Realty, Inc.	01/07/2011
CEI Realty, Inc.		7500 Old Georgetown Road	
7500 Old Georgetown Road, 15th		Bethesda, MD 20814	
Floor		Real Estate Construction	
Bethesda, MD 20814		Company	
LOB000111927	Sean Glynn, Esq.	Central Union Mission	01/07/2011
Central Union Mission	Keith Styles, Esq.	1350 R Street, NW	07/08/2011
1350 R Street NW	Jon Bouker, Esq.	Washington, DC 20009	
Washington, DC 20009	Knisley Bray, Esq.		
LOB000110059	Jacqueline Bowens	Childrens National Medical	01/07/2011
Childrens National Medical Center	Tim Jones	Center	07/07/2011
111 Michigan Avenue	Clare Kelly	111 Michigan Avenue, NW	
Washington, DC 20010	Sarah Guerrieri	Washington, DC 20010	
		Health Care Issues	
LOB000111946		Christian Science Committee	12/29/2010
Chris Wye		and Publication	07/26/2011
723 Independence Ave., SE.		723 Independence Ave., SE.	
Washington, DC 20003		Washington, DC 20003	

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LOB000112231 Clyde's Restaurant Group 3236 M Street, NW Washington, DC 20007	Richard Newman Jon Bouker	Clyde's Restaurant Group 3236 M Street, NW Washington, DC 20007 Economic Assistance	01/07/2011
LOB000112292 Collective Management Associates, LLC 515 South Flager Drive, Ste. 501 West Palm Beach, FL 35401	Bruce Bereano	Collective Management Associates, LLC 515 South Flager Drive West Palm Beach, FL 33401 Medical Marijuana Legislation	01/01/2011 07/14/2011
LOB000112309 Comcast of the District, LLC 900 Michigan Avenue, NE Washington, DC 20017	N. William Jarvis Donna Rattley Washington	Comcast of the District, LLC 900 Michigan Avenue, NE Washington, DC 20017 Government and legislative matters of concern to Comcast	01/11/2011 07/11/2011
LOB000110393 Corrections Corp. of America 10 Burton Hills Blvd. Nashville, TN 37215	Jeremy Wiley-CCA employee Max Brown	Corrections Corp. of America 444 N. Capitol St., Ste.601 Washington, DC 20001 Correction Institutions	01/19/2011 07/13/2011
LOB000110393 Corrections Corp. of America 10 Burton Hills Blvd. Nashville, TN 37215	Jeremy Wiley-CCA employee Max Brown	Corrections Corp. of America 444 N. Capitol St., Ste.601 Washington, DC 20001	01/19/2011 07/13/2011
LOB000112373 Council on State Taxation 122 C Street, NW, Suite 330 Washington, DC 20001	Roderic L. Woodson	Council on State Taxation 122 C Street, NW, Suite 330 Washington, DC 20001 Business Trade Association	05/03/2011 07/25/2011
LOB000111406 Coventry First 7111 Valley Green Road Fort Washington, PA 19034	Roderic Woodson Douglas Patton	Coventry First 7111 Valley Green Road Fort Washinton, PA 19034 Insurance	01/24/2011 07/28/2011

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LOB000112190	Kevin Wrege	Crown Captive Insurance Company	02/23/2011
Crown Insurance Co. of DC 406 Florida Ave., NW. Washington, DC 20001		406 Florida Ave., NW. Washington, DC 20001	07/11/2011
		Matters regarding insurance	
LOB000110706	Steve Flippin	CSX Corporation	01/10/2011
CSX Corporation 500 Water Street, 15th Floor Jacksonville, FL 32202	David L. Goldblatt Robert W. Shinn	500 Water Street, 15th Floor Jacksonville, FL 32202	07/14/2011
		Transportation issues	
LOB000111685	Roderic Woodson	CVS Caremark Corporation	01/24/2011
CVS Caremark Corporation 1300 I Street,NW, #525 West Washington, DC 20005		1300 I Street, NW, #525 West Washington, DC 20005	07/25/2011
		Pharmacy Issues	
LOB000111685	Roderic Woodson	CVS Caremark Corporation	01/24/2011
CVS Caremark Corporation 1300 I Street,NW, #525 West Washington, DC 20005		1300 I Street, NW, #525 West Washington, DC 20005	07/25/2011
LOB000110196	Brown, C. Jay	D.C. Dental Society	01/24/2011
D.C. Dental Society 502 C Street, N.E. Washington, DC 20002-5810		502 C Street, N.E. Washington, DC 20002-5810	07/22/2011
		Healthcare issues	
LOB000112389	Adam Johnson	Daimler/Mercedes-Benz USA	07/06/2011
Daimler/Mercedes-Benz USA 1717 Pennsylvania Avenue, NW, #825 Washington, DC 20006		1717 Pennsylvania Avenue, NW, #825 Washington, DC 20006	07/08/2011
		Establish car sharing business	
LOB000110780		Hotel Association of Washington, DC Inc.	01/10/2011
David W. Wilmot, Esq 1455 Pennsylvania Ave., NW #400 Washington, DC 20004		1201 New York Ave.NW Ste. 601 Washington, DC 20005	07/19/2011

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LOB000110773	David Wilmot	AT&T	01/13/2011
David W. Wilmot, Esq. 1455 Pennsylvania Ave., NW #400 Washington, DC 20004		1133 21st Street, NW, Suite 900 Washington, DC 20036	07/19/2011
LOB000111244	N/A	Pharmaceutical Research and Manufacturers of America (PHRMA)	01/10/2011
David W. Wilmot, Esq. 1455 Pennsylvania Ave., NW #400 Washington, DC 20004		950 F St., NW Ste.300 Washington, DC 20004 Pharmaceutical Research	07/07/2011
LOB000112335		Anheuser Busch	01/13/2011
David W. Wilmot, Esq. 1455 Pennsylvania Ave., NW #400 Washington, DC 20004		1776 Eye Street NW #400 Washington, DC 20005	07/31/2011
LOB000111385	David W. Wilmot	Wal-Mart Stores Inc.	01/10/2011
David W. Wilmot, Esq. 1420 N Street, NW, Suite 10 Washington, DC 20004		575 7th Street, NW Washington, DC 20004 Wal-Mart Stores	07/07/2011
LOB000112336		UnitedHealthcare Services, Inc.	01/13/2011
David W. Wilmot, Esq. 1455 Pennsylvania Ave., NW #400 Washington, DC 20004		(United) 701 Pennsylvania Ave., NW #650 Washington, DC 20004	07/12/2011
LOB000112337		Union Station InvestCo. LLC	01/13/2011
David W. Wilmot, Esq. 1455 Pennsylvania Ave., NW #400 Washington, DC 20004		(USI) 40 Mass Ave., NE. 2nd fl.-2 West Washington, DC 20002	07/12/2011
LOB000112333		DC Association of Helath Plans	01/13/2011
David W. Wilmot, Esq. 1455 Pennsylvania Ave., NW #400 Washington, DC 20004		(DCAHP) 1455 Pennsylvania Ave., NW #400 Washington, DC 20005	07/19/2011

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<b>City, State and Zip</b>		<b>Nature of Lobbying</b>	
LOBOOO110501	Paul L. Pascal, Esq.	DC Association of Beverage	01/31/2011
DC Association of Beverage	Risa Hirao, Esq.	Alcohol Wholesalers	07/08/2011
Alcohol Wholesalers		1008 Pennsylvania Ave., SE	
1008 Pennsylvania Avenue		Washington, DC 20003	
Washington, DC 20003		Legislation affecting the beer, wine & spirits industry	
LOBOOO112393	David Goldblatt	DC Chamber of Commerce	07/14/2011
DC Chamber of Commerce		506 9th St., NW	07/14/2011
506 9th St., NW		Washington, DC 20004	
Washington, DC 20004		Business related matters	
LOBOOO112386	Bruce C. Bereano	DC Cmte. to Protect & Preserve	06/19/2011
DC Cmte. to Protect & Preserve		Indep. Gasoline & Auto Repair	07/14/2011
Indep. Gasoline & Auto Repair		Stats.	
Stats.		c/o Watergate Exxon, 2708	
c/o Watergate Exxon 2708 Virginia		Virginia Avenue, NW	
Avenue, NW		Washington, DC 20037	
Washington, DC 20037			
LOBOOO110734	Malson, Robert	DC Hospital Association	01/14/2011
DC Hospital Association	Stefanie Jones	1250 Eye Street, NW, Suite 700	07/08/2011
1250 Eye Street, NW, Ste. 700		Washington, DC 20005	
Washington, DC 20005		Health Care	
LOBOOO112290	Craig Engle	DC United	01/07/2011
DC United	Jon Bouker	RFK Stadium 2400 East Capitol	07/21/2011
RFK Stadium, 2400 East Capitol		Street, SE	
Street, SE		Washington, DC 20003	
Washington, DC 20003		Tax, revenue, development and tourism	
LOBOOO112366	Kevin Wrege c/o Pulse Issues & Ad	Delta Dental of California	05/05/2011
Delta Dental of California		100 First Street	07/11/2011
100 First Street		San Francisco, CA 94015	
San Francisco, CA 94015		Implementation of federal health insurance	
LOBOOO110778	Wilmot, David	District of Columbia Association	01/13/2011
District of Columbia Association		of Health Plans (formerly	08/09/2011
Health Plans (formerly DCHMO)		DCHMO)	
1420 N Street, NW		1420 N Street, NW	
Washington, DC 20005		Washington, DC 20005	

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LOB000111637	David Goldblatt	District of Columbia Building	01/10/2011
District of Columbia Building		Industry Association	07/14/2011
Industry Association		5100 Wisconsin Ave NW	
5100 Wisconsin Ave NW		Washington, DC 20016	
Washington, DC 20016			
LOB000110480	WEM Associates, LLC/ wmcowen	District of Columbia Insurance	01/10/2011
District of Columbia Insurance		Federation	07/07/2011
Federation		P.O. Box 34757	
P.O. Box 34757		Washington, DC 20043	
Washington, DC 20043		Insurance Issues	
LOB000112396	Norman M. Glasgow, Jr. Holland & K	Douglas Development	07/25/2011
Douglas Development		702 H Street, NW, Suite 400	07/25/2011
702 H Street, NW, Suite 400,		Washington, DC 20001	
Washington, DC 20001		Alley Closing Legislation	
LOB000112247	James Dykes, Jr.	Edison Learning, Inc.	02/24/2011
Edison Learning, Inc.		485 Lexington Avenue 2nd Flr.	07/07/2011
485 Lexington Ave., 2nd Flr.		New York, NY 10017	
New York, NY 10017			
LOB000112306	Glenn Wright	Eisai Inc.	12/22/2010
Eisai Inc.		100 Tice Blvd	07/08/2011
100 Tice Blvd.		Woodcliff, NJ 07677	
Woodcliff Lake, NJ 07677		Medicaid	
LOB000112176	n/a	American Petroleum Institute	01/07/2011
Ellen Valentino- Benitez		1220 L St., NW.	07/08/2011
30 Pinkney St.,		Washington, DC 20005	
Annapolis, MD 21401			
LOB000112179	n/a	MD DC Press Assoc.	01/07/2011
Ellen Valentino- Benitez		2191 Defense Highway	07/08/2011
30 Pinkney St.,		Crofton, MD 21114	
Annapolis, MD 21401			

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LOB000112163		MD-DE-DC Beverage Assoc.	01/07/2011
Ellen Valentino- Benitez		3 Church Circle #201	07/08/2011
30 Pinkney St.,		Annapolis, MD 21401	
Annapolis, MD 21401			
LOB000112239	Bruce Bereano	EnerNOC, Inc.	02/23/2011
EnerNOC, Inc.		75 Federal Street, Suite 1100	07/14/2011
75 Federal Street, Suite 300		Boston, MA 02110	
Boston, MA 02110		Emergency Generators	
LOB000111502	American Management Corporatio	Enhanced Capital Partners, LLC	02/07/2011
Enhanced Capital Partners, LLC		201 St. Charles Street, Suite	07/14/2011
201 St. Charles Avenue, Suite		3700	
3700		New Orleans, LA 70170	
New Orleans, LA 70170		Government Affairs Consulting	
LOB000111327	Max Brown	Entertainment Software	01/10/2011
Entertainment Software		Association	07/06/2011
Association		575 7th St., NW. Ste.300	
575 7th St., NW. Ste.300		Washington, DC 20004	
Washington, DC 20004			
LOB000112268	Roderic Woodson	First Cash Financial Services,	01/14/2011
First Cash Financial Services, Inc.		Inc.	07/25/2011
690 E. Lamar Blvd, Suite 400		690 E. Lamar Blvd, suite 400	
Arlington, TX 76011		Arlington, TX 76011	
		Finance Industry	
LOB000112123	Debra Yogodzinski, Esq. Arent Fox L	First Congregational United	01/07/2011
First Congregational United	El Chino martin, Esq., Arent Fox LL	Church of Christ	
Church of Christ		631 Maryland Avenue, NE	
631 Maryland Ave., NE.		Washington, DC 20002	
Washington, DC 20002			
LOB000111845	FL Green Associates, LLC	FL Greene Associates, LLC	02/04/2011
FL Greene Associates, LLC		1625 Massachusetts Avenue,	
5335 Wisconsin Avenue, NW, Ste		NW. S. 400	
440		Washington, DC 20036	
Washington, DC 20015		Concrete	

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<b>City, State and Zip</b>		<b>Nature of Lobbying</b>	
LOB000111837	Paul L. Pascal, Esq.	Florida Ave. Market Merchants	01/28/2011
Florida Ave. Market Merchants and Property Owners Assoc. Inc.	Risa Hirao, Esq.	and Property Owners Assoc. Inc.	07/08/2011
1008 Pennsylvania Avenue, SE		1008 Pennsylvania Avenue, SE	
Washington, DC 20003		Washington, DC 20003	
		Re-Development	
LOB000111837	Paul L. Pascal, Esq.	Florida Ave. Market Merchants	01/28/2011
Florida Ave. Market Merchants and Property Owners Assoc. Inc.	Risa Hirao, Esq.	and Property Owners Assoc. Inc.	07/08/2011
1008 Pennsylvania Avenue, SE		1008 Pennsylvania Avenue, SE	
Washington, DC 20003		Washington, DC 20003	
LOB000112360	Michael Musante	Focus	05/24/2011
Focus		1436 U Street, NW	07/11/2011
1436 U Street, NW, Suite 204		Washington, DC 20009	
Washington, DC 20009		Education Budget	
LOB000110481	N/A	Altria Client Services Inc. and its Affiliates	01/18/2011
Frank D. Boston, III		P.O. Box 26603	07/05/2011
2002 Clipper Park Rd. Ste. 108		Richmond, VA 23261	
Baltimore, MD 21211		Tobacco Products	
LOB000112214		Clear Channel Outdoor	03/01/2011
Frederick D. Cooke, Jr.		9590 Lynn Buff Court, #5	
1201 Connecticut Avenue, NW, #200		Laurel, MD 20723	
Washington, DC 20036		PR 1865	
LOB000112320	Martin Guy Rohling	Fresenius Medical Care	01/18/2011
Fresenius Medical Care		250 E. Day Road, Suite 300	07/11/2011
250 E. Day Rd., Ste.300		Mishawaka, IN 46545	
Mishawaka, IN 46545		Issues related to chronic kidney disease.	
LOB000112342	Gregroy S. Proctor, Jr.	Fire Fighters Assoc. of the District of Columbia	02/14/2011
G.S. Proctor and Associates, Inc.	Nicki Dewey	2120 Bladensburg Road, NE	07/08/2011
14408 Old Mill Road, Ste. 201		Washington, DC 20018	
Upper Marlboro, MD 20772		Issues to pertaining to pension, disability and budget	



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<b>City, State and Zip</b>		<b>Nature of Lobbying</b>	
LOB000111491	Oldaker Belair & Wittie LLP	General Motors, LLC	01/13/2011
General Motors, LLC		300 Renaissance Center	07/06/2011
25 Massachusetts Avenue, Suite 400		Detroit, MI 48265	
Washington, DC 20001		Automotive Issues & Policy	
LOB000111384	Stephen Kahn	Georgetown University	01/07/2011
Georgetown University	Eve Corbin	37th & O Street, NW	
37th & O St., NW.	Carmen Group Inc.	Washington, DC 20057	
Washington, DC 20057		Authorization for Bond Financing	
LOB000112313	Sean Glynn	German Marshall Fund of the	01/07/2011
German Marshall Fund of the United States	JIm Shipe	United States	
1744 R Street, NW		1744 R Street, NW	
Washington, DC 20009		Washington, DC 20009	
		Authorization for bond financing	
LOB000112004	Abraham J. Greenstein	Apartment and Office Building	01/18/2011
Greenstein DeLorme & Luchs, P.C.	Vincent Mark Policy	Assoc. of Metro. Wash.	07/14/2011
1620 L Street, NW, Suite 900	Richard W. Luchs	1050 17th Street, NW, Suite 300	
Washington, DC 20036		Washington, DC 20036	
LOB000112156	Max Brown	Medstar Health	01/07/2011
Group 360, LLC		5565 Sterret Pl.,	07/05/2011
718 7th St., NW. Ste.310		Columbia, MD 21044	
Washington, DC 20001			
LOB000112151	Max Brown	PCG	01/07/2011
Group 360, LLC		1025 Connecticut Ave., NW.	07/05/2011
475 H Street, NW		Ste.917	
Washington, DC 20001		Washington, DC 20036	
LOB000112168	Max Brown	Corrections Corp. of America	01/07/2011
Group 360, LLC		444 N Cap. St., NW. Ste.601	07/05/2011
718 7th St., NW. Ste.310		Washington, DC 20001	
Washington, DC 20001			

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LOB000112170	Max Brown	MTM Inc.	01/07/2011
Group 360, LLC		16 Hawk Ridge Dr. Lake St.	07/05/2011
718 7th St., NW. Ste.310		Louis, MO 63367	
Washington, DC 20001		Transportation matters in DC	
LOB000112153	Max Brown	Forge Companies	01/07/2011
Group 360, LLC		1050 Thomas Jefferson Street,	07/05/2011
718 7th St., NW. Ste.310		NW, Ste. 100	
Washington, DC 20001		Washington, DC 20007	
		Misc. real estate matters in DC	
LOB000112169	Max Brown	ACS	01/07/2011
Group 360, LLC		1800 M St., NW.	07/05/2011
718 7th St., NW. Ste.310		Washington, DC 20006	
Washington, DC 20001		Info Tech matters in DC	
LOB000112154	Max Brown	ESA	01/07/2011
Group 360, LLC		575 7th St., NW. Ste.300	07/05/2011
718 7th St., NW. Ste.310		Washington, DC 20004	
Washington, DC 20001		Matters related to video game industry.	
LOB000112300	Max Brown	ZipCar	01/07/2011
Group 360, LLC		403 8th Street, NW	07/05/2011
718 7th Street, NW		Washington, DC 20001	
Washington, DC 20001		Car Sharing	
LOB000112033	James Dyke	Harris Teeter	02/28/2011
Harris Teeter		701 Crestdale Drive	07/07/2011
701 Crestdale Drive		Matthews, NC 28105	
Matthews, NC 28105		Harris Teeter	
LOB000111956	James Dyke Jr.	Hess Construction &	02/28/2011
Hess Construction & Engineering		Engineering Services	07/07/2011
Services		804 West Diamond Ave., Ste. 300	
804 West Diamond Ave., Ste. 300		Gaithersburg, MD 20878	
Gaithersburg, MD 20878			

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LOB000112273	Michael Inabinet	HNTB Corporation	12/14/2010
HNTB Corporation c/o Nielsen		2350 Kerner Blvd Ste 250	07/08/2011
Merksamer et al		San Rafael, CA 94901	
2350 Kerner Blvd, Ste. 250		Matters relating to architecture	
San Rafael, CA 94901			
LOB000112374	Roderic L. Woodson	Council on State Taxation	05/03/2011
Holland & Knight LLP		122 C Street, NW, Suite 330	07/25/2011
2099 Pennsylvania Avenue, NW,		Washington, DC 20001	
Suite 100		Business Trade Association	
Washington, DC 20006			
LOB000112195	Roderic L. Woodson/Holland & Kni	Providence Hospital	01/24/2011
Holland & Knight LLP		1150 Varnum St., NE.	07/25/2011
2099 Pennsylvania Ave., NW		Washington, DC 20017	
Washington, DC 20006			
LOB000112194	Norman M. Glasgow- Holland & Kn	Shiloh Baptist Church	01/24/2011
Holland & Knight LLP		1500 9th St., NW.	07/25/2011
2099 Pennsylvania Ave., NW.		Washington, DC 20001	
Washington, DC 20006		Tax abatement Legislation	
LOB000112010	Roderic Woodson	CVS Caremark	01/24/2011
Holland & Knight LLP		1300 I Street, NW, Suite 535	07/25/2011
2099 Pennsylvania Avenue, NW		West	
Washington, DC 20006		Washington, DC 20005	
		Retail Pharmaceutical Industry	
LOB000112203	Roderic L. Woodson/Holland & Kni	Coventry First	01/24/2011
Holland & Knight LLP	Kwamina Thomas Williford	7111 Valley Green Rd.,	07/25/2011
2099 Pennsylvania Ave., NW.		Fort Washington, PA 19034	
Washington, DC 20006			
LOB000112202	Norman M. Glasgow- Holland & Kn	OTO Development	01/24/2011
Holland & Knight LLP		340 East main St., #300	07/25/2011
2099 Pennsylvania Ave., NW		Spartanburg, SC 29302	
Washington, DC 20006		Tax abatement Legislation	

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LOB000112197	Norman M. Glasgow- Holland & Kn	P.N. Hoffman, Inc.	01/24/2011
Holland & Knight LLP		4725 Wisconsin Ave., NW.	07/25/2011
2099 Pennsylvania Ave., NW.		Ste.200	
Washington, DC 20006		Washington, DC 20036	
		Legislation	
LOB000112332	Norman Glasglow	Beulah Baptist Church	01/19/2011
Holland & Knight LLP		5820 Dix Street, NE	07/25/2011
2099 Pennsylvania Avenue, NW,		Washington, DC 20006	
Suite 100		Tax abatement legislation	
Washington, DC 20006			
LOB000110606	Woodson, Roderic	Miller & Long Co, Inc.	01/24/2011
Holland & Knight LLP		4824 Rugby Ave.	07/25/2011
2099 Pennsylvania Ave NW. Suite		Bethesda, MD 20814	
100			
Washington, DC 20006			
LOB000112248	Roderic L. Woodson/Holland & Kni	First Cash Financial Services	01/10/2011
Holland & Knight LLP		Inc./Attn. Mr. Rick Wessel	07/25/2011
2099 Pennsylvania Ave., NW.		690 E. Lamar Blvd., Ste.400	
Ste.100		Arlington, TX 76011	
Washington, DC 20006			
LOB000112248	Roderic L. Woodson/Holland & Kni	First Cash Financial Services	01/10/2011
Holland & Knight LLP		Inc./Attn. Mr. Rick Wessel	07/25/2011
2099 Pennsylvania Ave., NW.		690 E. Lamar Blvd., Ste.400	
Ste.100		Arlington, TX 76011	
Washington, DC 20006			
LOB000112284	Whayne Quin	The Morris & Gwendolyn Cafritz	01/24/2011
Holland & Knight LLP	Dennis R. Hughes	Foundation	07/25/2011
2099 Pennsylvania Avenue, NW		1825 K Street, NW	
Washington, DC 20009		Washington, DC 20006	
LOB000112330	Norman Glasglow	Level 2 Development, LLC	01/24/2011
Holland & Knight LLP		2303 14th Street, NW, Suite 308	
2099 Pennsylvania Avenue, NW,		Washington, DC 20009	
Suite 100		Tax abatement legislation	
Washington, DC 20006			

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LOB000112397	Norman M. Glasgow, Jr. Holland & K	Douglas Development	07/25/2011
Holland & Knight LLP		702 H Street, NW Suite 400	07/25/2011
2099 Pennsylvania Avenue, NW		Washington, DC 20006	
Washington, DC 20006		Alley Closing Legislation	
LOB000111817	Paul Tummonds	Horning Brothers	01/13/2011
Horning Brothers		2300 N Street, NW	07/08/2011
1350 Connecticut Avenue, NW,		Washington, DC 20005	
#800		Real Estate	
Washington, DC 20036			
LOB000110733	Lisa Abrams	Hotel Association of Washington,	01/13/2011
Hotel Association of Washington,	David Wilmot	D.C., Inc.	07/07/2011
D.C., Inc.	Solomon Keene	1201 New York Avenue, NW, Ste.	
1201 New York Avenue, NW, Ste		601	
601		Washington, DC 20005	
Washington, DC 20005		Hotel Industry	
LOB000110731		D.C. Legal	01/04/2011
James E. Nathanson		1615 New Hampshire Ave., NW.	07/12/2011
1625 16th Street, NW, #501		3rd Flr.	
Washington, DC 20009		Washington, DC 20009	
LOB000112314	Jefferey M. Zell	Association of American Medical	01/07/2011
JM Zell Partners, Ltd.	Scott B. Kaufmann	Colleges	07/08/2011
1900 K Street, NW, Suite 850		2540 N Street, NW	
Washington, DC 20006		Washington, DC 20037	
		Job retention incentives	
LOB000112085	Kevin Wrege	Kaiser Permanente	01/11/2011
Kaiser Permanente		2101 E. Jefferson Street	07/11/2011
2101 E. Jefferson St.,		Rockville, MD 20852	
Rockville, MD 20852		Health Care Issues	
LOB000111918	Martin Guy Rohling	Kool Smiles	01/14/2011
Kool Smiles		400 Galleria Parkway, Suite 900	07/11/2011
400 Galleria Parkway #800		Atlanta, GA 30339	
Atlanta, GA 30339			

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LOB000112387	Rhoda Washington	Laborers' Mid Atlantic Regional Organizing Coalition	06/30/2011
Laborers' Mid Atlantic Regional Organizing Coalition		12355 Sunrise Valley Drive, Suite 550	07/11/2011
12355 Sunrise Valley Drive Suite 550		Reston, VA 20191	
Reston, VA 20191		Living Wage	
LOB000111921	Martin Guy Rohling	Lilly USA, LLC	01/14/2011
Lilly USA, LLC		555 12th Street, NW, Suite 650	07/11/2011
555 12th Street, NW, Suite 650		Washington, DC 20004	
Washington, DC 20004			
LOB000112388	John L. Ray	Capitol Petroleum Group, LLC	06/30/2011
Manatt Phelp & Phillips, LLP	Tina Ang	6820 Commercial Drive	07/14/2011
700 12th Street, NW, Suite 1100		Springfield, VA 22041	
Washington, DC 20005		Services related to B-19-299	
LOB000112327	John L. Ray	The Supreme Council 33	01/18/2011
Manatt Phelps & Phillips, LLP	Tina Ang	1733 16th Street, N.W.	07/11/2011
700 12th Street N.W., Suite 1100		Washington, DC 20009	
Washington, DC 20005			
LOB000110077	John Ray	Liberty Limited Partnership	01/18/2011
Manatt Phelps & Phillips, LLP	Tina Ang	3341 Benning Road, NE	07/19/2011
700 12th Street, NW #1100		Washington, DC 20019	
Washington, DC 20005			
LOB000112349	John L. Ray	Stanley Martin Commercial, Inc.	03/31/2011
Manatt Phelps & Phillips, LLP	Tina Ang	7220 Wisconsin Avenue, Suite 210	07/11/2011
700 12th Street, NW, Suite 1100		Bethesda, MD 20814	
Washington, DC 20005		Surplus Property	
LOB000112350	John L. Ray	Carl D. Jones, P.E. & Associates, P.C.	03/31/2011
Manatt Phelps & Phillips, LLP	Tina Ang	P.O. Box 130	07/11/2011
700 12th Street, NW, Suite 1100		Cheltenham, MD 20623	
Washington, DC 20005		Legislative branches re: Blue Plains Treatment Plant	

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LOB000111981	John L. Ray Tina Ang	New Town Development Partners, LLC 60 Columbus Circle, 20th Floor New York, NY 10023	01/18/2011 07/14/2011
LOB000111522	John Ray (Manatt, Phelps & Philli Tina Ang (Manatt, Phelps & Phillips	Capper Carrollsburg Venture, LLC 8403 Colesville Road, Suite 400 Silver Spring, MD 20910 Real Estate Developer	01/18/2011 07/11/2011
LOB000111631	John Ray Tina Ang	Rhode Island Avenue Metro, LLC 8403 Colesville Road , Suite 400 Silver Spring, MD 20910	01/18/2011 07/15/2011
LOB000112395	John L. Ray Tina Ang	DC Chartered Health Plan, Inc. 1025 15th St., NW Washington, DC 20005	07/19/2011 07/19/2011
LOB000110652	N/A	Altria Client Services, Inc. 6601 W. Broad St., Richmond, VA 23230	01/11/2011 07/12/2011
LOB000112091	Deborah Harkins	McGlinchey Stafford, PLLC One American Place, 14th Floor Baton Rouge, LA 70825 General Business Issues	12/30/2010 07/05/2011
LOB000111888	James Dyke	Harris Teeter 701 Crestdale Drive Matthews, NC 28105 Re: Harris Teeter	02/28/2011 07/07/2011

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LOBOOO111885	James Dyke	Hess Construction Company	02/28/2011
McGuireWoods LLP		804 West Diamond Ave, Ste. 300	07/07/2011
1750 Tysons Blvd, Suite 1800		Gaithersburg, MD 20878	
McLean, VA 22102		Hess Construction Company	
LOBOOO111887	James Dyke	Apollo Group-University of	02/28/2011
McGuireWoods LLP		Phoenix	07/07/2011
1750 Tysons Blvd, Suite 1800		4615 East Elwood Street, Mail	
McLean, VA 22102		Stop 10-0040	
		Phoenix, AZ 85040	
		Education	
LOBOOO112352	James Dyke, Jr.	American Promotional Events	03/11/2011
McGuireWoods LLP c/o DeAnna		4511 Helton Drive	07/07/2011
Vanover		Florence, AL 35603	
901 East Cary Street		American Promotional Events	
Richmond, VA 23219			
LOBOOO112353	James Dyke, Jr.	Edison Learning, Inc.	03/11/2011
McGuireWoods LLP c/o DeAnna		485 Lexington Avenue, 2nd Floor	07/07/2011
Vanover		New York, NY 10017	
901 East Cary Street		Edison Learning Inc.	
Richmond, VA 23219			
LOBOOO111536	Ellen Valentino-Benitez	MD/DC/DE Press Association	01/04/2011
MD/DC/DE Press Association	John Murphy	2191 Defense Highway, Suite	07/08/2011
2191 Defense Highway, Suite 300		300	
Crofton, MD 21114		Crofton, MD 21114	
		Sale and Distribution	
LOBOOO110744	Valentino-Benitez, Ellen	MD-DE-DC Beverage Association	01/07/2011
MD-DE DC Beverage Association		3 Church Circle, #201	07/08/2011
3 Church Circle #201		Annapolis, MD 21401	
Annapolis, MD 21401			
LOBOOO111239	Andrew Friedell	Medco Health Solutions, Inc. &	01/20/2011
Medco Health Solutions, Inc. &		Affiliates	07/07/2011
Affiliates		19520 Yellow Wing Court	
19520 Yellow Wing Court		Colorado Springs, CO 80908	
Colorado Springs, CO 80908		Pharmacy benefits management,	
		and health care issues	



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LOB000110732	K. Edward Shanbacker	Medical Society of DC	01/10/2011
Medical Society of DC		1250 23rd Street, NW. Ssuite 270	07/01/2011
1250 23rd Street, NW, Suite 270		Washington, DC 20037	
Washington, DC 20037			
LOB000111805	Julie Garner	MedImmune, LLC.	12/27/2010
MedImmune, LLC.		271 Yachting Road	07/06/2011
271 Yachting Road		Lexington, SC 29072	
Lexington, SC 29072		Pharmaceutical	
LOB000111501	Brue Bereano	Medstar Health	01/06/2011
Medstar Health	Regina Knox Woods	5565 Sterrett Place, 5th Floor	07/05/2011
5565 Sterrett Place, 5th Fl		Columbia, MD 21044	
Coumbia, MD 21044		Health Care	
LOB000111509	Tamera Brown	Merck Sharp & Dohme Corp. and its affiliates	01/11/2011
Merck Sharp & Dohme Corp. and its affiliates		c/o 2350 Kerner Blvd, Ste. 250	07/07/2011
c/o 2350 Kerner Blvd, Ste. 250		San Rafael, CA 94901	
San Rafael, CA 94901		Health Care Issues	
LOB000111506	Michael Cooper	Metropolitan Wash. Airport Auth.	01/11/2011
Metropolitan Wash. Airport Auth.	Ron Linton	1 Aviation Circle	07/25/2011
1 Aviation Circle, MA-14		Washington, DC 20001	
Washington, DC 20001		Homeland Securiry & Airport Ops.	
LOB000112189		CVS Caremark	01/25/2011
Michael Ayotte		1300 I St., NW. Ste.525W	
1300 I Street NW. #525 West		Washington, DC 20005	
Washington, DC 20005			
LOB000111564	Douglass Patton	Miller and Long Construction Company	01/24/2011
Miller and Long Construction Company		4924 Rugby Avenue	07/08/2011
4924 Rugby Avenue		Bethesda, MD 20814	
Bethesda, MD 20814			

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LOB000111889	Frank D. Boston, III	MillerCoors, LLC	12/28/2010
MillerCoors LLC		250 South Wacker Dr.	07/07/2011
300 Galleria Parkway, Ste.1800		Chicago, IL 60606	
Atlanta, GA 30339		Sales, Distribution and Marketing	
LOB000112143	Max Brown	MTM, Inc.	01/10/2011
MTM Inc.		16 Hawk Ridge Dr, Lake St.	07/07/2011
16 Hawk Ridge Dr.		St. Louis, MO 63367	
Lake St Louis, MO 83367			
LOB000112143	Max Brown	MTM, Inc.	01/10/2011
MTM Inc.		16 Hawk Ridge Dr, Lake St.	07/07/2011
16 Hawk Ridge Dr.		St. Louis, MO 63367	
Lake St Louis, MO 83367			
LOB000112143	Max Brown	MTM, Inc.	01/10/2011
MTM Inc.		16 Hawk Ridge Dr, Lake St.	07/07/2011
16 Hawk Ridge Dr.		St. Louis, MO 63367	
Lake St Louis, MO 83367			
LOB000112223		IBM	01/11/2011
N. William Jarvis		12902 Federal Systems Park	07/08/2011
2600 Virginia Avenue, NW, Siute		Drive	
701		Fairfax, VA 22033	
Washington, DC 20037		Government and legislative	
		matters of concern to IBM	
LOB000111570		Comcast of the District, LLC	01/11/2011
N. William Jarvis		900 Michigan Avenue, NE	07/08/2011
2600 Virginia Ave., NW. Suite 701		Washington, DC 20017	
Washington, DC 20037		Comcast	
LOB000112381	Kevin Wrege c/o Pulse Issues & Ad	NAIFA- Greater Washington &	06/24/2011
NAIFA- Greater Washington		GWAHU	07/11/2011
&GWAHU		P.O. Box 5153	
P.O. Box 5153		Arlington, VA 22205	
Arlington, VA 22205		Health Insurance Matters	

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LOB000111810	Lars Kristiansen	Nationwide Mutual Insurance	01/11/2011
Nationwide Mutual Insurance		7125 Columbia Gateway Dr.,	07/08/2011
1401 Poplar Avenue		Ste.350	
Annapolis, MD 21046		Columbia, MD 21046	
		Insurance	
LOB000111799	Jonathan Devine	Natural Resources Defense	01/07/2011
Natural Resources Defense		Council	07/20/2011
Council EXT 7-20-11		40 West 20th Street	
40 West 20th Street		New York, NY 10011	
New York, NY 10011		Environmental Protection	
		non-profit	
LOB000111366	Sara Johnson-Davis	Novartis Pharmaceuticals	12/22/2010
Novartis Pharmaceuticals	Neely Frye	Corporation	07/08/2011
Corporation		1 Health Plaza	
One Health Plaza Building 701		East Hanover, NJ 07936	
East Hanover, NJ 07936		Health Care	
LOB000112372	Emil Hirsch	Organization for International	05/10/2011
Organization for International	Steven Pozefsky	Investment	07/13/2011
Investment		1225 19th Street, NW, Suite 501	
1225 19th Street, NW, Suite 501		Washington, DC 20036	
Washington, DC 20036		DC Tax Law	
LOB000112204	Norman M. Glasgow- Holland & Kn	OTO Development	01/24/2011
OTO Development		340 East Main Street, Suite 300	07/25/2011
340 East Main St., Ste.300		Spartanburg, SC 29302	
Spartanburg, SC 29302		Tax abatement Legislation	
LOB000110892	Paul L. Pascal, Esq.	DC Association of Beverage	01/28/2011
Pascal & Weiss P.C.	Risa Hirao, Esq.	Alcohol Wholesalers	07/08/2011
1008 Pennsylvania Avenue, SE		1008 Pennsylvania Avenue, SE	
Washington, DC 20003		Washington, DC 20003	
LOB000111831	Paul L. Pascal, Esq.	Florida Avenue Market Merchants	01/28/2011
Pascal & Weiss, P.C.	Risa Hirao, Esq.	1008 Pennsylvania Avenue, SE	07/08/2011
1008 Pennsylvania Avenue, SE		Washington, DC 20003	
Washington, DC 20003			

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LOB000111880	Douglas Patton	Washington Ctr. for Internships & Acad. Sch. Sem	01/25/2011
Patton Corporation		1333 16th Street, NW	07/22/2011
818 Connecticut Avenue, NW, Suite 1100		Washington, DC 20036	
Washington, DC 20006		Land Use and real estate	
LOB000111673	Douglass Patton	General Motors Corporation	01/25/2011
Patton Corporation		300 Renaissance Center, Mail	07/22/2011
818 Connecticut Avenue, NW, Suite 100		Code 482-C27-D21	
Washington, DC 20006		Detroit, MI 20001	
LOB000111669	Douglass Patton	Miller & Long Concrete	01/25/2011
Patton Corporation		Construction Company	07/22/2011
818 Connecticut Avenue, NW, Suite 100		4824 Rugby Avenue,	
Washington, DC 2006		Bethesda, MD 20814	
		Labor and construction issues	
LOB000111771	Douglass Patton	Archdiocese of Washington	01/25/2011
Patton Corporation		PO Box 29260	07/22/2011
818 Connecticut Avenue, NW, Suite 1100		Washington, DC 20017	
Washington, DC 20006		land use & social issues	
LOB000112241	Douglas J. Patton	Interactive Travel Services Assoc.	01/25/2011
Patton Corporation		750 Press Bldg. 529 14th St., NW	07/22/2011
818 Connecticut Ave., NW. Ste.1100		Washington, DC 20045	
Washington, DC 20006			
LOB000112380	Douglas J. Patton	Washington Area New	01/25/2011
Patton Corporation		Automobile Dealers (WANADA)	07/22/2011
818 Conn. Ave., NW Ste.1100		5301 Wisconsin Ave., NW.	
Washington, DC 20006		Ste.210	
		Washington, DC 20016	
LOB000112115	Paul A. Tummonds, Jr	Horning Brothers	01/10/2011
Paul A. Tummonds, Jr. Goulston & Storrs		1350 Connecticut Avenue, NW, #800	07/08/2011
1999 K Stret, NW, Suite 800		Washington, DC 20036	
Washington, DC 20006		Proposed Development	

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LOB000112317		Bozzuto Development Company	01/10/2011
Paul Tummonds Jr., Goulston & Storrs		7850 Walker Drive, Suite 400	07/08/2011
1999 K Street, NW, Suite 500		Greenbelt, MD 20770	
Washington, DC 20006		Development of South Campus of Catholic University	
LOB000112133	Thomas H Graham	Pepco Energy Services	04/18/2011
Pepco Energy Services	Donna Cooper	1300 North 17th Street, Suite 1600	07/11/2011
1300 North 17th Street, Suite 1600,		Arlington, VA 22209	
Arlington, VA 22209			
LOB000110511	Perry, Beverly	PEPCO Holdings, Inc.	04/18/2011
PEPCO Holdings, Inc.		701 Ninth Street, NW	07/11/2011
701 Ninth Street, NW		Washington, DC 20068	
Washington, DC 20068			
LOB000111283	Melissa Bishop-Murphy	Pfizer, Inc. (for Atiba Maydun)	01/11/2011
Pfizer, Inc.	Atiba Madyun	2350 Kerner Blvd. #250	07/11/2011
235 East 42nd St., 12th flr.		San Rafael, CA 94901	
New York, NY 10017		Pharmaceutical & health issues	
LOB000110945	John O'Connor	Pharmaceutical Research and Manufacturers of America	01/12/2011
Pharmaceutical Research & Manufacturers of America (PhRMA)	David Wilmot, Harmon, Wilmot, Bro	(PHRMA)	07/07/2011
950 F Street NW, Suite 300		950 F Street, NW, Suite 300	
Washington, DC 20004		Washington, DC 20004	
LOB000112196	Norman M. Glasgow- Holland & Kn	PN Hoffman, Inc.	01/24/2011
PN Hoffman, Inc.		4725 Wisconsin Avenue, NW, Suite 200	07/25/2011
4725 Wisconsin Ave., NW. Ste.200		Washington, DC 20016	
Washington, DC 20016		Legislation	
LOB000110449	Thomas H. Graham	Potomac Electric Power Company	04/18/2011
Potomac Electric Power Company		701 Ninth Street, NW	07/11/2011
701 Ninth St. NW.		Washington, DC 20068	
Washington, DC 20068			

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LOB000112301 Potomac Patient First Group, LLC 300 Red Brook Blvd, Suite 300 Owings Mills, MD 21117	Robin F. Shaivitz J. Kenneth Battle Ashlie T. Bagwell Lorenzo M. Bellamy Issac Meyer	Potomac Patient First Group, LLC 300 Red Brook Blvd, Suite 300 Owings Mills, MD 21117 Regulatory and Government Relations Assistance	01/12/2011
LOB000110783 Property Casualty Insurers Association of America 2600 S. River Road Des Plaines, IL 60018	Kevin Wrege	Property Casualty Insurers Association of America 2600 River Rd. Des Plaines, IL 60018	01/15/2011 07/11/2011
LOB000111762 Providence Hospital 1150 Varnum Street, NE Washington, DC 20017	Roderic Woodson, Holland & Knig Michael Thompson	Providence Hospital 1150 Varnum Street, NE Washington, DC 20017 Public Policy	01/24/2011 07/28/2011
LOB000111876 Public Consulting Group 148 State Street, 10th Floor Boston, MA 02109	Max Brown	Public Consulting Group 148 State Street, 10th Flr. Boston, MA 02109 Medicaid	01/11/2011 07/08/2011
LOB000112254 Pulse Issues & Advocacy LLC 4410 Massachusetts Avenue, NW, #150 Washington, DC 20016	Kevin Wrege	Crown Insurance Company of DC 406 Florida Avenue, NW, Washington, DC 2001 Domestic Auto Insurance	01/10/2011 07/11/2011
LOB000112256 Pulse Issues & Advocacy LLC 4410 Massachusetts Avenue, NW, #150 Washington, DC 20016	Kevin Wrege	Kaiser Permanente 2101 E. Jefferson Street Rockville, MD 20852 Health Insurance	01/10/2011 07/11/2011
LOB000111779 Pulse Issues & Advocacy LLC 4410 Massachusetts Avenue, NW, #150 Washington, DC 20016	Kevin Wrege	Property Casualty Insurers Assoc. of America 2600 South River Road Des Plaines, IL 60018 Trade Association	01/10/2011 07/11/2011

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LOB000112382	Kevin Wrege	NAIFA- Greater Washington & GWAHU	06/24/2011
Pulse Issues & Advocacy LLC		P.O. Box 5153	07/11/2011
4410 Massachusetts Avenue, NW, #150		Arlington, VA 22205	
Washington, DC 20016		Health Insurance Matters	
LOB000112371	Kevin Wrege	Delta Dental of California	05/05/2011
Pulse Issues & Advocacy LLC		100 First Street	07/11/2011
4410 Massachusetts Avenue, NW, #150		San Francisco, CA 94015	
Washington, DC 20016		Dental Plans	
LOB000112318	Kevin Wrege	Aetna Insurance Company	01/10/2011
Pulse Issues & Advocacy LLC		Mail Stop U13N, 980 Jolly Rd	07/15/2011
4410 Massachusetts Avenue, NW, 150		Blue Bell, PA 19422	
Washington, DC 20016		Health Insurance, HMO and Health Care Issues	
LOB000112357	Kevin Wrege	Reed Elsevier Inc.	04/12/2011
Pulse Issues & Advocacy LLC		1150 18th Street, NW. Ste. 600	07/11/2011
4410 Massachusetts Ave., NW #150		Washington, DC 20036	
Washington, DC 20016		Advocacy on business issues before the DC Council & Executive	
LOB000112187	Brian S. Rosen	Purdue Pharma LP	01/05/2011
Purdue Pharma LP		One Stamford Forum 201	07/01/2011
One Stamford Forum, 201 Tresser Boulevard		Tresser Blvd	
Stamford, CT 06901		Stamford, CT 06901	
		All matters affecting the pharmaceutical	
LOB000112358	Kevin Wrege c/o Pulse Issues Advoc	Reed Elsevier, Inc.	04/12/2011
Reed Elsevier Inc.		1150 18th Street, NW. Ste. 600	07/11/2011
1150 18th Street, NW. Ste. 600		Washington, DC 20036	
Washington, DC 20036		Advocacy on business issues before the DC Council & Executive	
LOB000111550	William N. Hall	Resilient Floor Covering Institute	02/11/2011
Resilient Floor Covering Institute		115 Broad St., Ste.201	07/11/2011
115 Broad St. Ste. 201		LaGrange, GA 30240	
LaGrange, GA 30240		Human & Environmental Health Protection	

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LOB000112354	Jon Bouker	Retail Energy Supply Association	03/09/2011
Retail Energy Supply Association		P.O. Box 6089	07/21/2011
P.O. Box 6089		Harrisburg, PA 17112	
Harrisburg, PA 17112		Distributed Generation	
		Amendment Act of 2011	
LOB000111989	Roy L. Kaufmann	D.C. Land Title Association	01/28/2011
Roy L. Kaufmann		1120 20th St., NW. #300	07/11/2011
1120 20th Street, NW, S-300		Washington, DC 20036	
Washington, DC 20036		Taxes on Real Estate	
LOB000112024	Bruce C. Bereano	Safeway, Inc.	01/10/2011
Safeway, Inc.		4551 Forbes Blvd	07/14/2011
4551 Forbes Blvd		Lanham, MD 20706	
Lanham, MD 20706		Bill No. 17-907	
LOB000111393	Kathryn Lavriha	Sanofi-Aventis	01/10/2011
Sanofi-Aventis		55 Corporate Drive Mail Stop	07/01/2011
55 Corporate Drive Mail Stop		55B-230C	
55B-230A		Bridgewater, NJ 08807	
Bridgewater, NJ 08807			
LOB000111428	Martin Thomas	SEIU Local 32BJ	01/10/2011
SEIU Local 32BJ attn. Leslie Jack	Kevin Hils	101 Ave of the Americans	07/11/2011
101 Ave of the Americas 18th Floor		New York, NY 10013	
New York, NY 10013		Leg. concerning building service	
		workers & security officers	
LOB000112276	Jon Bouker, Arent Fox LLP	Shakespeare Theatre	06/06/2011
Shakespeare Theatre	Richard Newman, Arent Fox, LLP	516 8th Street. ME	07/08/2011
516 8th Street, SE	Chris Jennings	Washington, DC 20003	
Washington, DC 20003		Public Financing	
LOB000112377	Eve Corbin	Sidwell Friends School	04/28/2011
Sidwell Friends School	Richard Newman	3825 Wisconsin Avenue, NW	
3825 Wisconsin Avenue, NW		Washington, DC 20016	
Washington, DC 20016		Host Jurisdiction	



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LOB000112278 Society for Neuroscience 1121 14th Street, NW, Suite 1010 Washington, DC 20005	Jon Bouker, Arent Fox LLP	Society for Neuroscience 1121 14th Street, NW, Suite 1010 Washington, DC 20005 Tax incentive and economic development legislation.	01/07/2011
LOB000112042 State Farm Mutual Automobile Insurance Company 1 State Farm Plaza CorpLaw A-3 Bloomington, IL 61710	Lawrence Richardson, Jr.	State Farm Mutual Automobile Insurance Company 1 State Farm Plaza CorpLaw A-3 Bloomington, IL 61710 B-18-103	01/10/2011 07/12/2011
LOB000110487 The George Washington University 2121 Eye St., NW Washington, DC 20052	Bernard Demczuk	The George Washington University 2121 Eye Street, NW Washington, DC 20052 University Relations	01/10/2011 07/11/2011
LOB000112394 The Goldblatt Group, PLLC 506 9th St., NW Washington, DC 20004	David Goldblatt	CSX Corporation 500 Water ST., 15th Flr. Jacksonville, FL 32202 Transportation issues	07/14/2011 07/14/2011
LOB000112391 The Goldblatt Group, PLLC 506 9th St., NW Washington, DC 20004	David Goldblatt	District of Columbia Building Industry Association 5100 Wisconsin Ave., NW Washington, DC 20016	07/11/2011 07/14/2011
LOB000112392 The Goldblatt Group, PLLC 506 9th St., NW Washington, DC 20004	David Goldblatt	DC Chamber of Commerce 506 9th St., NW Washington, DC 20004	07/14/2011 07/14/2011
LOB000112339 The Hertz Corporation 225 Brae Boulevard Park Ridge, NJ 07656	Jon Bouker	The Hertz Corporation 225 Brae Boulevard Park Ridge, NJ 07656 Car sharing in DC	02/15/2011 07/21/2011

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LOBOOO112132	Tamara Santelli	The Humane Society of the United States	01/19/2011
The Humane Society of the United States		2100 L Street, NW	07/05/2011
2100 L St., NW.		Washington, DC 20037	
Washington, DC 20037			
LOBOOO112282	Whayne Quin	The Morris & Gwendolyn Cafritz Foundation	01/24/2011
The Morris & Gwendolyn Cafritz Foundation	Dennis R. Hughes	1825 K Street, NW	07/25/2011
1825 K Street, NW		Washington, DC 20006	
Washington, DC 20006			
LOBOOO111045	Hall, William	The National Council to Prevent Delinquency	02/11/2011
The National Council to Prevent Delinquency		P.O. Box 2975	07/11/2011
P.O. Box 2975		Annapolis, MD 21404	
Annapolis, MD 21404		D.C. Graffiti Legislation	
LOBOOO111260	Eric Lieberman, V.P. & Counsel	The Washington Post	03/07/2011
The Washington Post	James McLaughlin	1150 15th Street, NW	07/11/2011
1150 15th Street, NW		Washington, DC 20071	
Washington, DC 20071		Newspaper business	
LOBOOO112361	Thomas P. Cassidy	Church Street Health	05/20/2011
Thomas P. Cassidy		618 Church Street, Suite 520	07/08/2011
2022 Columbia Road, NW, #612		Nashville, TN 37219	
Washington, DC 20009		Health Care Matters	
LOBOOO112367	Thomas P. Cassidy	American Cancer Society	05/20/2011
Thomas P. Cassidy		1599 Clifton Rd, NE	07/08/2011
2022 Columbia Road, NW, #612		Atlanta, GA 30329	
Washington, DC 20009		Health Care Matters	
LOBOOO111356	Jeff Trammell	CareFirst/GHMSI	01/18/2011
Trammell and Company	C. Michael Shaffer	840 First Street, NE	07/12/2011
1333 New Hampshire Ave NW		Washington, DC 20065	
Washington, DC 20036		Health Issues	

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LOB000111821	David Wilmot	UnitedHealth Group	01/12/2011
UnitedHealth Group	Edward Cheston	701 Pennsylvania Ave Suite 530	07/11/2011
701 Pennsylvania Ave. Suite 530		Washington, DC 20004	
Washington, DC 20004		Health Insurance	
LOB000110462	Donna Leaman	USAA	01/11/2011
USAA		9800 Fredericksburg Rd., E3E	07/06/2011
PO Box 2941		San Antonio, TX 78288	
Reston, VA 20195		Insurance and Financial Services matter	
LOB000112345	William Hall	American Coatings Association	02/11/2011
Venable LLP		1500 Rhode Island Avenue, NW	07/11/2011
575 7th Street, NW		Washington, DC 2005	
Washington, DC 20004		D.C. lead hazard legislation	
LOB000112346	William Hall	Capitol Outdoor, Inc./ John Polis	02/11/2011
Venable LLP	Claude Bailey	3286 M Street, NW	07/11/2011
575 7th Street, NW		Washington, DC 20007	
Washington, DC 2004		Signage in DC	
LOB000112347	William Hall	National Council to Prevent./	02/11/2011
Venable LLP		Robert Hills	07/11/2011
575 7th Street, NW		P.O. Box 2975	
Washington, DC 20004		Annapolis, MD 21404	
		DC Graffiti Legislation	
LOB000112348	William Hall	Resilient Floor Covering Institute	02/11/2011
Venable LLP		115 Broad Street, Suite 201	07/11/2011
575 7th Street, NW		LaGrange, GA 30240	
Washington, DC 20004		Human & Environmental Health Protection	
LOB000112359	Cape Jones Consulting LLC	Veolia Transportation	04/22/2011
Veolia Transportation attn: Dwight		2100 Huntingdon Ave.	07/11/2011
Kines		Baltimore, MD 21211	
2100 Huntingdon Ave.		Taxicab policy and legislation	
Baltimore, MD 21211			

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<b>Permanent Address</b>		<b>City, State and Zip</b>	
<b>City, State and Zip</b>		<b>Nature of Lobbying</b>	
LOB000110201	Curtis Boykin	Verizon Wireless	01/18/2011
Verizon Wireless	Joseph Askew	2055 L Street, NW 5th Floor	07/12/2011
1300 I Street, NW. Suite 400W		Washington, DC 20036	
Washington, DC 20036		Matters impacting Verizon Corp.	
LOB000111941	David Wilmot	Wal-Mart Stores, Inc.	01/14/2011
Wal-Mart Stores Inc.	Keith Morris	702 SW 8th Street, MS 0350	07/07/2011
702 SW 8th Street MS 0350	Bill Thorne	Bentonville, AR 72716	
Bentonville, AR 72716			
LOB000112322	n/a	Health Management Services	01/18/2011
Warner H. Session		1333 H Street, NW #600 West	07/29/2011
1150 Connecticut Ave., NW		Washington, DC 20005	
Washington, DC 20036			
LOB000110483	Douglas J. Patton, Esquire Oldaker	Washington Area New	01/18/2011
Washington Area New Automobile		Automobile Dealers Association	07/11/2011
Dealers Association		5301 Wisconsin Ave. NW Suite	
5301 Wisconsin Avenue, Suite		210	
210		Washington, DC 20015	
Washington, DC 20015			
LOB000110043	Steven Jumper	Washington Gas	01/10/2011
Washington Gas c/o Veronica	Doreen Hope	101 Constitution Avenue, NW	07/13/2011
Courtney	Robert Glidewell	Washington, DC 20080	
101 Constitution Avenue, NW		Energy matters re: regulations	
Washington, DC 20080		and public policy	
LOB000111865	Wayne McOwen	District of Columbia Insurance	01/10/2011
WEM Associates, LLC		Federation	07/07/2011
1325 13th Street, NW, #30		P.O. Box 34757	
Washington, DC 20005		Washington, DC 20043	
		Insurance	
LOB000112312	Max Brown	ZipCar	01/10/2011
ZipCar		403 8th Street, NW	07/08/2011
403 8th Street, NW		Washington, DC 20004	
Washington, DC 20004		Legislative & Regulatory matters	
		affecting car sharing	